

Leanne ten Brinke, Ph.D.

Assistant Professor

Department of Psychology, University of British Columbia Okanagan

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Academic Positions

Associate Professor	July 2024 - present
Assistant Professor	July 2020 – June 2024
Director, Psychological Science Graduate Program Department of Psychology University of British Columbia Okanagan	January 2022 – present
Assistant Professor Department of Psychology University of Denver	September 2016 – June 2020
Postdoctoral Fellow Management of Organizations Group, Haas School of Business, UC Berkeley & Department of Psychology, UC Berkeley	August 2012 – August 2016

Education

University of British Columbia PhD, Psychology	PhD, March 2012
Dalhousie University Honors in Psychology, Certificate in Forensic Psychology First Class Honors	BSc, May 2007

Research Grants

1. **Killam Accelerator Research Fellowship**, *How Electoral Systems Affect Voter Support for Politicians with Dark Personalities*, University of British Columbia, (\$50,000 research fund; \$60,000 teaching buy-out to department) (2025-2027)
2. **Insight Development Grant**, *Emotional Survivor Effect: How Evolving Discourse Impacts the Perceived Credibility of Sexual Assault Disclosures*, Social Science and Humanities Research Council of Canada (\$67,391) (2022-2025)
3. **Insight Grant**, *How Lies Shape Social Life*, Social Science and Humanities Research Council of Canada (\$216,165) (2022-2028)
4. **Infrastructure Operating Grant**, Canada Foundation for Innovation (\$36,413) (2022 – 2027)
5. **John R. Evans Leaders Fund**, *The Truth and Trust Lab: A Request for Observational, Physiological, and Social Judgment Research Infrastructure*, Canada Foundation for Innovation (\$121,376) (2022 – 2024)

6. **British Columbia Knowledge Development Fund**, *The Truth and Trust Lab: A Request for Observational, Physiological, and Social Judgment Research Infrastructure*, British Columbia Ministry of Jobs, Trade and Technology (\$121,376) (2022 – 2024)
7. **Hampton New Faculty Grant**, *How lies disrupt conversation*, University of British Columbia (\$10,000) (2021-2023)
8. **Bridge Funding**, *On the role of shame in biasing perceptions of sexual assault survivor believability*, University of British Columbia (\$5,000) (2021)
9. **PROF Grant**, *What is truth? Explaining human vulnerability to misinformation*, University of Denver, (\$20,000) (2018-2020)
10. **Knoebel Institute for Healthy Aging Pilot Grant**, *Understanding misplaced trust in older adults: A maturational dualism perspective*, University of Denver (\$32,500) (2018-2020)
11. **Faculty Affiliate**, *How social inequality breeds the desire for Machiavellian leadership*, Center on American Politics, University of Denver (\$10,000) (2017-2018)
12. **Moreland Information Literacy Grant**, *Research Methods*, University of Denver (\$2,500) (2017-2018)
13. **Donner Canadian Foundation Grant** for the study of corporate psychopathy (\$15,000) (2013)

Awards and Honors

1. **Outstanding Service Award in Psychological Science**, inaugural recipient as voted on by Psychological Science graduate students, University of British Columbia, Okanagan (2023)
2. **Op-Ed Training Grant**, Society for Personality and Social Psychology (2018)
3. **Public Impact Fellow**, University of Denver (2018-2020)
4. **President's New Researcher Award**, Canadian Psychological Association (2016)
5. **Banting Postdoctoral Fellowship**, Social Sciences and Humanities Research Council of Canada (\$70,000/year) (2014-2016)
6. **Postdoctoral Fellowship**, Social Sciences and Humanities Research Council of Canada (\$38,000/year) (2012-2014)
7. **Michael Smith Foreign Study Supplement** to attend London Business School as a student researcher, Social Sciences and Humanities Research Council of Canada (\$6,000) (2012)
8. **University Graduate Fellowship Award**, University of British Columbia (2011, 2010, 2009)
9. **UBC Okanagan Graduate Scholarship**, University of British Columbia (2010)
10. **Joseph-Armand Bombardier CGS Doctoral Scholarship**, Social Sciences and Humanities Research Council of Canada (\$35,000/year) (2009-2012)
11. **Ph.D. Tuition Award**, University of British Columbia (2011, 2010, 2009)

12. **President's Graduate Teaching Assistant Award Nominee**, Dalhousie University (2008)
13. **Killam Predoctoral Scholarship** (funding increase to \$20,000/year) (2007 & 2008)
14. **Canada Graduate Scholarship**, Natural Sciences and Engineering Research Council of Canada (NSERC) (\$17,500/year) (2007 & 2008)
15. **University Medal in Psychology** for graduating student with highest academic achievement in Psychology, Dalhousie University (2007)
16. **Frances L. Stewart Prize** for outstanding potential as a scientist-practitioner in the Department of Psychology, Dalhousie University (2006)
17. **Undergraduate Student Research Award**, NSERC (\$4500) (2005 & 2006)
18. **Lilyan E. White Prize in Psychology** for best performance in second undergraduate year in the Department of Psychology, Dalhousie University (2005)
19. **MacKenzie Scholarship**, Dalhousie University (\$3000) (2005)
20. **Lockward Memorial Scholarship**, Dalhousie University (\$5000) (2004)
21. **Hector McInnes Memorial Scholarship**, Dalhousie University (\$3000) (2004)

Research Interests

Trust
 Deception
 Psychopathy
 Nonverbal Behavior

Books

1. ten Brinke, L. with Schulman, S. (2023, under contract). *One bad apple: The surprising impact of a rotten few, and how to contain their toxicity*.
 Simon & Schuster (US/Canada)
 Simon & Schuster (UK/Commonwealth)
 Commonwealth Magazine (Taiwan translation)
 Woongjin Think Big (Korean translation)
 Citic Press Corporation (China translation)
 Matar Publishing (Hebrew translation)
 Agave Konyvek (Hungarian translation)
 Wydawnictwo Czarna Owca (Polish translation)

Peer-Reviewed Articles

Mentored students are indicated by an asterisk (*).

1. Neumann, C., Kaufman, S. B., & **ten Brinke, L.** (2025, in press). Citizens in democratic countries have more benevolent traits, fewer malevolent traits, and greater well-being. *Scientific Reports*.

2. Lamer, S., Beck, H., **ten Brinke, L.**, & Preston, G. (2025, in press). Culturally prevalent patterns of nonverbal emotion towards women and men leaders influence preference for leader gender. *Psychology of Women Quarterly*.
3. **ten Brinke, L.** Sprigings, S.* , Brown, C. J. V., Kam, C.* , & Delmas, H. (2025, in press). Prospective detection of emotional, high-stakes deception: Cross-validation in a registered report. *Law and Human Behavior*.
4. Heemskerk, A., Lin, T., Pehlivanoglu, D., Hakim, Z., Hernandez, P. A. V., **ten Brinke, L.**, Grilli, M., Wilson, R. C., Turner, G. R., Spreng, R. N., & Ebner, N. C. (2024, in press). Interoceptive accuracy enhances deception detection with greater age. *Journal of Gerontology: Psychological Sciences*.
5. Greenberg, J., Liu, C. C., & **ten Brinke, L.** (2024). When Do Haters Act? Peer Evaluation, Negative Relationships, and Brokerage. *Sociological Science*, *11*, 439-466.
6. Gunderson, C.* Baker, A.* Pence, A.* & **ten Brinke, L.** (2023). Interpersonal consequences of deceptive expressions of sadness. *Personality and Social Psychology Bulletin*, *49*, 97-109. doi: 10.1177/0146167221105970
7. Gunderson, C.* , **ten Brinke, L.**, & Sokol-Hessner, P. (2023). When the body knows: Interoceptive accuracy enhances physiological but not explicit differentiation between liars and truth-tellers. *Personality and Individual Differences*, *204*, 112039. doi: 10.1016/j.paid.2022.112039
8. Keskin, G.* , Baker, A.* , Lloyd, E. P., Krank, L.* , & **ten Brinke, L.** (2023). On shame and the perceived credibility of sexual assault allegations. *Applied Cognitive Psychology*, *37*, 212-220. doi: 10.1002/acp.4024
9. Lloyd, E. P., Summers, K. M., Gunderson, C. A.* , Weesner, R. E., **ten Brinke, L.**, Hugenberg, K., & McConnell, A. R. (2023). Denver pain authenticity stimulus set (D-PASS). *Behavior Research Methods*, 1-17.
10. Paganini, G. A., Summers, K. M., **ten Brinke, L.**, & Lloyd, E. P. (2023). Women exaggerate, men downplay: Gendered endorsement of emotional dramatization stereotypes contributes to gender bias in pain expectations. *Journal of Experimental Social Psychology*, *109*, 104520.
11. Sprigings, S.* , Brown, C. J. V.* , & **ten Brinke, L.** (2023). Deception is associated with reduced social connection. *Communications Psychology*, *1*, 19.
12. **ten Brinke, L.**, Raymundo, I., Mukherjee, M., & Carney, D. R. (2023). Some evidence that truth-tellers are more attractive than liars. *Personality and Social Psychology Bulletin*. Online First. doi: 10.1177/01461672231207567
13. Gunderson, C.* & **ten Brinke, L.** (2022). The connection between deception detection and financial exploitation of older (vs. young) adults. *Journal of Applied Gerontology*, *41*, 940-944. doi: 10.1177/07334648211049716
14. Gunderson, C.* , Vo, T. V. A.* , Harriot, B.* , Kam, C.* , & **ten Brinke, L.** (2022). In search of duping delight. *Affective Science*, *3*, 519-527. doi: 10.1007/s42761-022-00126-5

15. **ten Brinke, L.**, & Keltner, D. (2022). Theories of power: Perceived strategies for gaining and maintaining power. *Journal of Personality and Social Psychology*, *122*, 53-72. doi: 10.1037/pspi0000345
16. Vo, T. V. A.*, Gunderson, C*., & **ten Brinke, L.** (2022). How deception and believability feedback affect recall. *Memory*, *30*, 706-714. doi: 10.1080/09658211.2021.1883064
17. Denault, V., Plusquellec, P., Jupe, L. M., St-Yves, M., Dunbar, N. E., Hartwig, M., ... **ten Brinke, L.**, ... van Koppen, P. J. (2020). The analysis of nonverbal communication: The dangers of pseudoscience in security and justice contexts. *Anuario de Psicología Jurídica*, *30*, 1-12. <https://doi.org/10.5093/apj2019a9>
18. Lloyd, E. P., Paganini, G. A., & **ten Brinke, L.** (2020). Gender stereotypes explain disparities in pain care and inform equitable policies. *Policy Insights from the Behavioral and Brain Sciences*, *7*, 198-204. doi:10.1177/2372732220942894
19. Neumann, C. S., Kaufman, S. B., **ten Brinke, L.**, Yaden, D. B., Hyde, E., & Tsykayama, E. (2020). Light and dark trait subtypes of human personality—A multi-study person-centered approach. *Personality and Individual Differences*, *164*, 110-121. doi:10.1016/j.paid.2020.110121
20. **ten Brinke, L.** & Weisbuch, M. (2020). How verbal-nonverbal consistency shapes the truth. *Journal of Experimental Social Psychology*, *89*, 103978. doi: 10.1016/j.jesp.2020.103978
21. **ten Brinke, L.**, Lee, J. J., & Carney, D. (2019). Physiological reactions when observing lies and truths: Evidence and an intervention to enhance accuracy. *Journal of Personality and Social Psychology*, *117*, 560-578. doi: 10.1037/pspi0000175
22. **ten Brinke, L.**, Kish, A., & Keltner, D. (2018). Hedge fund managers with psychopathic tendencies make for worse investors. *Personality and Social Psychology Bulletin*, *44*, 214-223. doi: 10.1177/0146167217733080
23. **ten Brinke, L.**, Porter, S., Korva, N.*, Fowler, K., Lilienfeld, S. O., & Patrick, C. J. (2017). An examination of the communication styles associated with psychopathy and their influence on observer impressions. *Journal of Nonverbal Behavior*, *41*, 269-287. doi:10.1007/s10919-017-0252-5
24. Baker, A.*, Porter, S., **ten Brinke, L.**, & Mundy, C. (2016). Seeing is believing: Observer perceptions of trait trustworthiness predict perceptions of honesty in high-stakes emotional appeals. *Psychology, Crime, & Law*, *22*, 817-831. doi:10.1080/1068316X.2016.1190844
25. Rogers, T., **ten Brinke, L.**, & Carney, D. R. (2016). Unacquainted callers can predict which citizens will vote over and above citizens' stated self-predictions. *Proceedings of the National Academies of Sciences*, *113*, 6449-6453.
26. **ten Brinke, L.**, Liu, C. C., Keltner, D., & Srivastava, S. (2016). Virtues, vices, and political influence in the U.S. Senate. *Psychological Science*, *27*, 85-93. doi: 10.1177/0956797615611922
27. **ten Brinke, L.**, Vohs, K., & Carney, D. (2016). Ordinary people can detect deception after all. *Trends in Cognitive Sciences*, *20*, 579-588.

28. **ten Brinke, L.**, Lee, J. J., & Carney, D. (2015). The physiology of (dis)honesty: Does it impact health? Invited article in *Current Opinion in Psychology*, *6*, 177-182. doi: 10.1016/j.copsyc.2015.08.004
29. **ten Brinke, L.**, Khambatta, P.* & Carney, D. R. (2015). Physically scarce (vs. enriched) environments decrease the ability to successfully tell lies. *Journal of Experimental Psychology: General*, *144*, 982-992. doi: 10.1037/xge0000103
30. **ten Brinke, L.**, & Adams, G. (2015) Saving face?: When emotion displays during public apologies mitigate damage to organizational performance. *Organizational Behavior and Human Decision Processes*, *130*, 1-12. doi: 10.1016/j.obhdp.2015.05.003
31. **ten Brinke, L.**, Black, P., Porter, S., & Carney, D. R. (2015). Psychopathic personality traits predict competitive wins and cooperative losses in negotiations. *Personality and Individual Differences*, *79*, 116-122. doi:10.1016/j.paid.2015.02.001
32. McQuaid, S., Woodworth, M., Hutton, E., Porter, S., & **ten Brinke, L.** (2015). Automated insights: Verbal cues to deception in real-life high-stakes cases. *Psychology, Crime, & Law*, *21*, 617-631. doi:10.1080/1068316X.2015.1008477
33. Porter, S., **ten Brinke, L.**, Riley, S. N.* & Baker, A.* (2014). Prime time news: The influence of primed positive and negative emotion on susceptibility to false memories. *Cognition & Emotion*, *28*, 1422-1434. doi:10.1080/02699931.2014.887000
34. **ten Brinke, L.**, & Carney, D. (2014). Wanted: Direct comparisons of unconscious versus conscious lie detection. *Psychological Science*, *25*, 1962-1963. doi:10.1177/0956797614544308
35. **ten Brinke, L.**, Stimson, D., & Carney, D. R. (2014). Some evidence for unconscious lie detection. *Psychological Science*, *25*, 1098-1105. doi:10.1177/0956797614524421
36. Baker, A.*, **ten Brinke, L.**, & Porter, S. (2013). Will get fooled again: Emotionally intelligent people are easily duped by high-stakes deceivers. *Legal and Criminological Psychology*, *18*, 300-313. doi:10.1111/j.2044-8333.2012.02054.x
37. Baker, A.*, **ten Brinke, L.**, & Porter, S. (2013). The face of an angel: Effect of exposure to details of moral behavior on facial recognition memory. *Journal of Applied Research in Memory and Cognition*, *2*, 101-106. doi:10.1016/j.jarmac.2013.03.004
38. Korva, N.*, Porter, S., **ten Brinke, L.**, O'Connor, B., & Shaw, J. (2013). Dangerous decisions: Influence of juror and defendant appearance on legal decision-making. *Psychiatry, Psychology and Law*, *20*, 384-398. doi:10.1080/13218719.2012.692931
39. Shaw, J., Porter, S., & **ten Brinke, L.** (2013). Catching liars: Training mental health and legal professionals to detect extremely high-stakes lies. *Journal of Forensic Psychiatry & Psychology*, *24*, 145-159. doi:10.1080/14789949.2012.752025
40. **ten Brinke, L.**, MacDonald, S.* & Porter, S., & O'Connor, B. (2012). Crocodile tears: Facial, verbal and body language behaviours associated with genuine and fabricated remorse. *Law and Human Behavior*, *36*, 51-59. doi:10.1007/s10979-011-9265-5

41. **ten Brinke, L.**, & Porter, S. (2012). Cry me a river: Identifying the behavioural consequences of extremely high-stakes interpersonal deception. *Law and Human Behavior*, 36, 469-477. doi: 10.1037/h0093929
42. **ten Brinke, L.**, Porter, S., & Baker, A.* (2012). Darwin the detective: Observable facial muscles reveal emotional high-stakes lies. *Evolution and Human Behavior*, 33, 411-416. doi: 10.1016/j.evolhumbehav.2011.12.003
43. Porter, S., **ten Brinke, L.**, & Wallace, B.* (2012). Secrets and lies: Involuntary leakage in deceptive facial expressions as a function of emotional intensity. *Journal of Nonverbal Behavior*, 36, 23-37. doi:10.1007/s10919-011-0120-7
44. Wiseman, R., Watt, C., **ten Brinke, L.**, Porter, S., Couper, S.-L., & Rankin, C. (2012). The eyes don't have it: Lie detection and Neuro-Linguistic Programming. *PLoS ONE*, 7, e40259. doi:10.1371/journal.pone.0040259
45. Porter, S., **ten Brinke, L.**, Baker, A.*, & Wallace, B.* (2011). Would I lie to you? "Leakage" in deceptive facial expressions relates to psychopathy and emotional intelligence. *Personality and Individual Differences*, 51, 133-137. doi:10.1016/j.paid.2011.03.031
46. Porter, S., Demetrioff, S., McDougall, A., **ten Brinke, L.**, & Wilson, K. (2010). A prospective investigation of the vulnerability of positive and negative scenes to the misinformation effect. *Canadian Journal of Behavioural Science*, 42, 55-61. doi:10.1037/a0016652
47. Porter, S., Gustaw, C.*, & **ten Brinke, L.** (2010). Dangerous decisions: The impact of first impressions of trustworthiness on the evaluation of legal evidence and defendant culpability. *Psychology, Crime and Law*, 16, 477-491. doi:10.1348/135532508X281520
48. Porter, S., Juodis, M., **ten Brinke, L.**, Klein, R., & Wilson, K. (2010). Evaluation of the effectiveness of a brief deception detection training program. *Journal of Forensic Psychiatry & Psychology*, 21, 66-76. doi:10.1080/14789940903174246
49. Porter, S., & **ten Brinke, L.** (2010). The truth about lies: What works in detecting high-stakes deception? Invited article in a Special Issue of *Legal and Criminological Psychology*, 14, 119-134. doi:10.1348/135532509X433151
50. Juodis, M., Woodworth, M., Porter, S., & **ten Brinke, L.** (2009). Partners in crime: A comparison of individual and multi-perpetrator homicides. *Criminal Justice and Behavior*, 36, 824-839. doi:10.1177/0093854809337822
51. Porter, S., & **ten Brinke, L.** (2009). Dangerous decisions: A theoretical framework for understanding how judges assess credibility in the courtroom. *Legal and Criminological Psychology*, 14, 119-134. doi:10.1348/135532508X281520
52. Porter, S., **ten Brinke, L.**, & Wilson, K. (2009). Crime profiles and conditional release performance of psychopathic and non-psychopathic sexual offenders. *Legal and Criminological Psychology*, 14, 109-118. doi:10.1348/135532508X284310
53. Woodworth, M., Porter, S., **ten Brinke, L.**, Doucette, N., Peace, K., & Campbell, M.A. (2009). A comparison of memory for homicide, non-homicidal violence and positive life experiences. *International Journal of Psychiatry and Law*, 32, 329-334. doi:10.1016/j.ijlp.2009.06.008

54. Peace, K. A., Porter, S., & **ten Brinke, L.** (2008). Are memories for sexually traumatic events "special"? A within subjects investigation of trauma and memory in a clinical sample. *Memory*, *16*, 10-21. doi:10.1080/09658210701363583
55. Porter, S., England, L., Juodis, M., **ten Brinke, L.**, & Wilson, K. (2008). Is the face the window to the soul?: Investigation of the accuracy of intuitive judgments of the trustworthiness of human faces. *Canadian Journal of Behavioural Science*, *40*, 171-177. doi:10.1037/0008-400X.40.3.171
56. Porter, S., Taylor, K., & **ten Brinke, L.** (2008). Memory for media: An investigation of false memories for negatively and positively charged public events. *Memory*, *16*, 658-666. doi:10.1080/09658210802154626
57. Porter, S., & **ten Brinke, L.** (2008). Reading between the lies: How do facial expressions reveal concealed and fabricated emotions? *Psychological Science*, *19*, 508-514. doi:10.1111/j.1467-9280.2008.02116.x

Manuscripts Under Review & Revision

1. Jain, K.*, Sprigings, S.*, Brar, K.*, & **ten Brinke, L.** (2025, under revision). Rank choice voting shifts support away from high-psychopathy political candidates. *Journal of Experimental Social Psychology*
2. Stewart, J.*, Krank, L.*, & ten Brinke, L. (2024, under revision). Rape myth acceptance, sexism, and mental representation of women who have experienced sexual assault. *Psychology, Crime, and Law*.

Chapters

1. Brown, C. J. V.*, Stewart, J.*, & **ten Brinke, L.** (2025, in press). Nonverbal behavior. In C. Stern (Ed.), *Handbook of Experimental Social Psychology*. Northampton, MA: Edward Elgar Publishing Ltd.
2. Bold, J.* & **ten Brinke, L.** (2021). Behavioral deception detection: A criminal case study. Invited chapter for C. Liberman & J. Wrench (Eds.), *Casing Nonverbal Communication*. Kendall Hunt: Dubuque, Iowa.
3. Gunderson, C.*, & **ten Brinke, L.** (2019). Deception detection. In N. Brewer, & A. Bradfield Douglass (Eds.), *Psychology and law* (pp. 79-103). Guilford: New York.
4. **ten Brinke, L.**, & Porter, S. (2013). Discovering deceit: Applying laboratory and field research in the search for truthful and deceptive behaviour. In B. Cooper, D. Griesel, & M. Ternes (Eds.), *Applied issues in investigative interviewing, eyewitness memory, and credibility assessment* (pp. 221-237). Springer: New York.
5. **ten Brinke, L.**, & Porter, S. (2011). Friend or foe? The role of intuition in interpersonal trustworthiness and vulnerability assessments. In A. Columbus (Ed.), *Advances in psychology research V.74.* (pp. 145-158). New York: Nova Science Publishers.

6. Porter, S., Demetrio, S., & **ten Brinke, L.** (2010). Sexual psychopath: Current understanding and future challenges. In A. Schlink (Ed.), *The sexual predator* (Volume IV, p. 13-1 – 13-12). Kingston, NJ: Civic Research Institute.

Additional Publications

Sveiteva, E., & **ten Brinke, L.** (2023). Be honest: Little white lies are more harmful than you think. *Psyche.m* <https://psyche.co/ideas/be-honest-little-white-lies-are-more-harmful-than-you-think>

ten Brinke, L. (2023). Editorial. *Journal of Nonverbal Behavior*, 47, 1-3. doi:10.1007/s10919-022-00409-2

ten Brinke, L. (2022). Social class shapes our beliefs about how power works. Invited post to *SPSP Character & Context Blog*. <https://spsp.org/news-center/character-context-blog/https%3A//spsp.org/news-center/blog/ten-brinke-social-class-power>

Conference Presentations (First Authored Only)

ten Brinke, L., Krank, L., Paganini, G., Baker, A., & Lloyd, P. (February, 2024). Labels affect emotional stereotypes: Victims are sad, survivors are angry. Paper presentation at the Society for Personality and Social Psychology Annual Convention. San Diego, CA.

ten Brinke, L., Gunderson, C., & Baker, A. (June, 2022). How lies shape social life. Paper presentation at the 72nd Annual Conference of the International Communication Association. Paris, France (and Online).

ten Brinke, L. & Weisbuch, M. (July, 2021). How verbal-nonverbal consistency shapes the truth. Paper presentation at the Society for Applied Research in Memory and Cognition Annual Conference. Online.

ten Brinke, L. (February, 2019). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited keynote speaker for the Nonverbal Preconference at the 2019 Society for Personality and Social Psychology (SPSP) Convention. Portland, OR.

ten Brinke, L., Reit, E., & Carney, D. (July, 2017). Love and lies: Evidence of indirect lie-detection accuracy for potential romantic partners. Paper presentation at the 2017 Meeting of the European Association of Social Psychology. Granada, Spain.

ten Brinke, L., Lee, J. J., & Carney, D. (June, 2016). How the human body can detect deception. Invited paper presentation at the 77th Annual Conference of the Canadian Psychological Association. Victoria, Canada.

ten Brinke, L., Liu, C. C., Keltner, D., & Srivastava, S. (January, 2016). Virtues, vices, and political influence in the U.S. Senate. Paper presentation at the Society for Personality and Social Psychology Annual Convention. San Diego, CA.

ten Brinke, L., Lee, J. J., & Carney, D. (September, 2015). How the human body can detect deception. Paper presentation at the 2015 Annual Conference of the Society of Experimental Social Psychology. Denver, CO.

- ten Brinke, L.,** Lee, J. J., Carney, D., & Gino, F. (August, 2015). How the human body can detect deception. Paper presentation at the Decepticon International Conference on Deceptive Behavior. Cambridge, UK.
- ten Brinke, L.,** Khambatta, P., & Carney, D. (August, 2015). Telling lies in scarce environments. Paper presentation at the 2015 Annual Meeting of the Academy of Management. Vancouver, Canada.
- ten Brinke, L.,** Gruenfeld, D., & Carney, D. (July, 2014). Vulnerable and vigilant: Powerless posture increases threat detection accuracy. Paper presentation at the 2014 Annual Meeting of the European Association of Social Psychology. Amsterdam, Netherlands.
- ten Brinke, L.,** & Adams, G. (August, 2013). Saving face? Insincere facial expressions in public apologies predict organizational performance. Paper presentation at the 2013 Annual Meeting of the Academy of Management. Orlando, Florida.
- ten Brinke, L.,** Stimson, D., & Carney, D. R. (March, 2013). Below the surface: Unconscious outperforms conscious lie detection. Paper presentation at the 2013 Annual Conference of the American Psychology-Law Society. Portland, Oregon.
- ten Brinke, L.,** Baker, A., & ten Brinke, L. (April, 2012). Darwin the detective: Behavioural consequences of high-stakes emotional deception. Paper presentation at the 21st Annual Conference of the European Association of Psychology and Law. Nicosia, Cyprus.
- ten Brinke, L.,** & Porter, S. (June, 2010). Crocodile tears: An examination of emotional expressions associated with genuine and fabricated remorse. Paper presentation at the 20th Annual Conference of the European Association of Psychology and Law. Gothenburg, Sweden.
- ten Brinke, L.,** & Porter, S. (July, 2008). Facing the lies: An examination of emotional facial expressions for cues to deception. Paper presented at the 18th Annual Conference of the European Association of Psychology and Law. Maastricht, Netherlands.
- ten Brinke, L.,** Porter, S., & Gustaw, C. (June, 2008). Is justice blind? The impact of trustworthiness on decisions of guilt. Paper presented at the 69th Annual Conference of the Canadian Psychological Association. Halifax, NS.

Poster Presentations (First Authored Only)

- ten Brinke, L.,** Wallace, B., & Porter, S. (June, 2012). Your lyin' eyes: Blink rate reveals covert knowledge. Poster presented at the 73rd Annual Conference of the Canadian Psychological Association. Halifax, Nova Scotia.
- ten Brinke, L.,** Mathesius, J., & Porter, S. (March, 2011). Facial characteristics associated with perceived human trustworthiness. Poster presentation at the 4th International Congress on Psychology and Law. Miami, Florida, USA.
- ten Brinke, L.,** & Porter, S. (June 2009). Weapon use in homicides as a function of crime and perpetrator characteristics. Poster presented at the 70th Annual Conference of the Canadian Psychological Association. Montreal, Quebec.

ten Brinke, L., & Porter, S. (June, 2007). An examination of non-verbal cues to deception in emotional facial expressions. Poster presented at the 67th Annual Convention of the Canadian Psychological Association/North American Correctional and Criminal Justice Psychology Conference, Ottawa, ON.

Invited Talks & Workshop Presentations

ten Brinke, L. (March, 2023). In search of duping delight. Invited keynote speaker for the Positive Emotions Preconference at the 2023 Society for Affective Science (SAS) Convention. Long Beach, LA.

ten Brinke, L. (March, 2022). Deception detection: A primer. Invited talk to the British Columbia Law Institute. Online.

ten Brinke, L. (December, 2021). How lies shape social life. Invited talk to the Deception Research Society. Online.

ten Brinke, L. (January, 2020). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Department of Psychology, University of British Columbia Okanagan. Kelowna, BC.

ten Brinke, L., Perry, D., Ray, S., & Whyte, A. (January, 2020). Fund manager personality characteristics & implications for investment returns. Invited panel discussion to the Committee on Investment of Employee Benefit Assets Inc. Washington, DC.

ten Brinke, L. (January, 2020). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Department of Psychology, University of British Columbia Okanagan. Kelowna, BC.

ten Brinke, L. (December, 2019). Psychological science of high-stakes deception. Invited presentation to Pennsylvania state judges at the Center for Judicial Education, Duquesne University School of Law. Pittsburg, PA.

ten Brinke, L. (June, 2019). Deep diligence: Reading managers. Invited presentation to the Canadian Association of Alternative Strategies and Assets. Toronto, ON.

ten Brinke, L. (April, 2019). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Management Division, Columbia Business School. New York, NY.

ten Brinke, L. (April, 2019). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Institute for Personality and Social Research, University of California – Berkeley. Berkeley, CA.

ten Brinke, L. (November, 2018). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Social Psychology Area in the Psychology and Neuroscience Department. University of Colorado at Boulder, Boulder, CO.

ten Brinke, L. (October, 2018). Beyond accuracy: Interpersonal, emotional, and physiological reactions to deception. Invited colloquium for the Organizational Behavior and Human

Resource Management Area at Rotman School of Management. University of Toronto, Toronto, Canada.

- ten Brinke, L.** (September, 2018). A fresh look at lies: How human bodies can detect deception. Keynote speaker at the Doctoral Workshop – Forensic and Legal Psychology. Department of Psychology, Johannes Gutenberg Universität. Mainz, Germany.
- ten Brinke, L.** (April, 2018). A fresh look at lies: How human bodies can detect deception. Invited talk for the Psychological Science for the Public Good: Affective Science event series. Department of Psychology, University of Denver. Denver, CO.
- ten Brinke, L.** (April, 2018). Virtues, vices, and political power. Invited talk to the Center on American Politics, University of Denver. Denver, CO.
- ten Brinke, L.** (February, 2018). A fresh look at lies: How human brains and bodies can detect deception. Invited colloquium for the Negotiation, Organizations and Markets Group at Harvard Business School. Harvard University, Cambridge, MA.
- Trimpa, T., Masket, S., & **ten Brinke, L.** (October, 2017). The state of political leadership in America. Salon discussion for the Center on American Politics, University of Denver. Denver, CO.
- ten Brinke, L.** (August, 2017). Deception detection: A primer. Invited lecture to Master of Management students in the Faculty of Management, University of British Columbia. Kelowna, BC, Canada.
- ten Brinke, L.** (May, 2017). Investigative interviewing. Workshop for TeamCo Advisers. San Francisco, CA.
- ten Brinke, L.** (April, 2017). A fresh look at lies: How human brains and bodies can detect deception. Invited talk to the Department of Psychology, University of Colorado-Colorado Springs. Colorado Springs, USA.
- ten Brinke, L.** (February, 2016). The social functions of nonverbal behavior, in criminal investigations, on Wall Street and Capitol Hill. Invited talk to the Rady School of Management, University of California, San Diego. San Diego, CA.
- ten Brinke, L.** (January, 2016). The social functions of nonverbal behavior, in criminal investigations, on Wall Street and Capitol Hill. Invited talk to the Management Department, University of Utah. Salt Lake City, UT.
- ten Brinke, L.** (December, 2015). The social functions of nonverbal behavior, in criminal investigations, on Wall Street and Capitol Hill. Invited talk to the Psychology Department, University of Denver. Denver, CO.
- ten Brinke, L.** (January, 2015). The new truth about lies. Invited Behavioral Science Workshop for the Center for Decision Research, Booth School of Business, University of Chicago. Chicago, USA.
- ten Brinke, L.** (November, 2014). Deception detection. Workshop for TeamCo Advisers. San Francisco, CA.

- ten Brinke, L.** (October, 2014). The new truth about lies. Invited talk to the Psychology Department, The University of Texas at Austin. Austin, TX. Co-sponsored by the Management and Communication Studies Departments.
- ten Brinke, L.** (April, 2014). The truth about lies. Invited talk to Google Inc. Mountain View, USA.
- ten Brinke, L.** (February, 2014). The truth about lies: The power of nonverbal behavior. Invited talk to Draper University of Heroes – Entrepreneurship Program. San Mateo, USA.
- ten Brinke, L.** (September, 2013). The new truth about lies. Invited talk to Management of Organizations Group, Haas School of Business, University of California at Berkeley. Berkeley, USA.
- ten Brinke, L.** (July, 2013). The truth about lies: The power of nonverbal behavior. Invited talk to Draper University of Heroes – Entrepreneurship Program. San Mateo, USA.
- ten Brinke, L. & Carney, D. R.** (May, 2013). The truth about lies: The power of nonverbal behavior. Invited talk to Draper University of Heroes – Entrepreneurship Program. San Mateo, USA.
- ten Brinke, L.** (March, 2013). In search of truth: How the face informs credibility assessment. Invited talk to the Institute of Personality and Social Research, University of California at Berkeley. Berkeley, USA.
- ten Brinke, L.** (May, 2012). Darwin the detective: Identifying the behavioural consequences of emotional deception. Invited talk to the Haas School of Business, University of California at Berkeley. Berkeley, USA.
- ten Brinke, L.** (May, 2012). Misadventures of a forensic psychologist in the world of business: A foray into organizational behaviour. Invited presentation to the Department of Psychology, University of British Columbia. Kelowna, British Columbia.
- ten Brinke, L.** (April, 2012). Secrets and lies: Identifying the behavioural consequences of extremely high-stakes interpersonal deception. Invited presentation to the Department of Psychology, Royal Holloway University. Surrey, UK.
- ten Brinke, L.** (August, 2011). Darwin the detective: Identifying the behavioural consequences of extremely high-stakes interpersonal deception. Invited talk to the Centre for Forensic Behavioural Science, Monash University. Melbourne, Australia.
- Porter, S., & **ten Brinke, L.** (August, 2011). The truth about lies: Using psychology to detect deception. Workshop presented to the New Zealand Psychological Society. Queenstown, New Zealand.
- Porter, S., & **ten Brinke, L.** (May, 2011). The truth about lies: Using psychology to detect deception. Workshop presented to Saskatchewan Crown Prosecutors. Moose Jaw, Saskatchewan.

- Porter, S., & **ten Brinke, L.** (May, 2011). Preying for parole: Psychopathy, violence and the art of manipulation. Workshop presented to Saskatchewan Crown Prosecutors. Moose Jaw, Saskatchewan.
- Porter, S., & **ten Brinke, L.** (October, 2010). The truth about lies: Using psychology to detect deception. Workshop presented to Human Resources, Halifax Regional Municipality. Halifax, Nova Scotia.
- Porter, S., & **ten Brinke, L.** (June, 2010). The truth about lies: A state-of-the-art workshop in detecting deception. Workshop presented at the 71st Annual Conference of the Canadian Psychological Association. Winnipeg, Manitoba.
- Porter, S., & **ten Brinke, L.** (March, 2010). The truth about lies: Using psychology to detect deception. Workshop presented to Forensic Psychology students at St. Francis Xavier University. Antigonish, Nova Scotia.
- Porter, S., & **ten Brinke, L.** (June, 2009). The truth about lies: A state-of-the-art workshop in detecting deception. Workshop presented at the 70th Annual Conference of the Canadian Psychological Association. Montreal, Quebec.
- Porter, S., & **ten Brinke, L.** (June, 2008). The truth about lies: A state-of-the-art workshop in detecting deception. Workshop presented at the 69th Annual Conference of the Canadian Psychological Association. Halifax, NS.

Teaching

University of British Columbia, Okanagan

- Introduction to Cognition (PSYO 219)
- Research Methods & Statistics (PSYO 372)
- Special Topics in Forensic Psychology (PSYO 380P)
- Social Bases of Behaviour (PSYO 521)

University of Denver

- Introduction to Social Psychology (PSYC 2740)
- Research Methods (PSYC 3050)
- Nonverbal Research Methods (BUS 6302)

University of California, Berkeley

- Introduction to Organizational Behavior (UGBA 105)

Dalhousie University

- Methods in Experimental Psychology Laboratory (PSYO 2000)

Selected Media Coverage

February, 2025	BBC Science Focus – “How to crack the subtle body language of liars.”
January, 2023	New York Times – “Opinion: You don’t negotiate with these people.”
March, 2021	New York Times for Kids (Magazine) – “Secrets”
January 13, 2021	New York Times – “Opinion: White Riot”
June 30, 2019	Institutional Investor – “Sports cars, psychopaths, and testosterone: Inside the new frontier of fund manager research”
October 19, 2017	Bloomberg – “Psychopath hedge fund managers make less money”
June 27, 2016	Academic Minute (NPR) – “Virtues, vices, and political influence”
January 9, 2016	New York Times – “The joy of psyching myself out”
August 28, 2015	Harvard Business Review – “Research: For a public apology to work, the CEO should look sad”
July 22, 2015	Financial Times – “Once more, with feeling”
April 26, 2015	New York Times – “The search for our inner lie detectors”
April 1, 2014	American Association for the Advancement of Science – “Spotting liars”
March 23, 2014	New York Times – “At airports, a misplaced faith in body language”
August 12, 2013	Washington Post – “CEOs, beware the YouTube apology”
April 4, 2012	Daily Telegraph (UK) – “How to spot a liar”
April 1, 2012	Week in Ideas, Wall Street Journal – “Faking grief”
March 31, 2012	Quirks & Quarks, CBC Radio 1 – “Looking truth in the face”
August 10 & 11, 2011	VPRO (Netherlands) – “Lie to me”
February 10, 2011	National Post – “Study shows how to spot crocodile tears”
August 15, 2010	Toronto Star – “The fallacy of lying eyes and guileless smiles”
March 21, 2009	Definitely Not the Opera, CBC Radio 1 – “Liar, liar”

Editorial and Ad Hoc Reviewer Experience

Editor in Chief:

Journal of Nonverbal Behavior, 2022-present

Editorial Boards:

Emotion, 2015-present

Journal of Nonverbal Behavior, 2018-2022

Ad Hoc Reviewer:

Psychological Science

Journal of Personality and Social Psychology

Journal of Experimental Psychology: General

Applied Cognitive Psychology

Personality and Social Psychology Bulletin

Social Psychological and Personality Science

Motivation and Emotion

PLoS One

Acta Psychologica

Journal of Applied Research in Memory and Cognition

Legal and Criminological Psychology

Criminal Justice and Behavior

Psychology, Crime, & Law

Organizational Behavior and Human Decision Processes

Professional Affiliations

Fellow, Society of Experimental Social Psychology

Member, Association for Psychological Science

Member, Society for Personality and Social Psychology

Member, Society for Applied Research in Memory and Cognition

Member, Canadian Psychological Association